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Brazoria County Aetna Medical / Pharmacy Employee Health Benefits Renewal 2024-2025



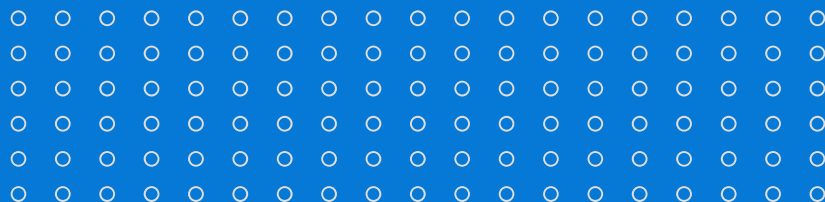
Julian Fontana – Senior Account Executive

DeAnna Hearne – Senior Account Manager

Agenda

- 1 | Renewal Overview
- 2 | Third Party Administrative Services, and PBM AWP Discount & Rebate Summary
- 3 | Renewal Recommendations

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Renewal Overview



Renewal Overview



This presentation summarizes the 2024-2025 Aetna Medical and Pharmacy renewal financials for Employee Health Benefits effective October 1, 2024:

- Medical Third Party Administrative Services, 3% fee increase 2024-2025.
- Prescription Benefit Management (PBM), increased Average Wholesale Price (AWP) Discount and increased Guaranteed Rebates 2024-2025.

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Third Party Admin Fees, PBM AWP Discount & Rebate Summary



3(a)

Third Party Administrative Fee Renewal



	2023-2024	2024-2025
TPA:	Aetna	Aetna
Network:	Aetna	Aetna
Medical Administrative Costs		
Medical ASO Fee	\$40.89	\$42.12
Dental ASO Fee	\$2.50	\$2.50
Utilization Review	Included	Included
Large Case Management	Included	Included
Disease Management	Included	Included
Maternity Management	Included	Included
TOTAL PEPM FEE	\$43.39	\$44.62
MONTHLY TOTAL	\$62,829	\$64,610
ANNUAL TOTAL	\$753,945	\$775,317
DOLLAR CHANGE FROM CURRENT	\$20,677	\$21,372
PERCENTAGE Δ FROM CURRENT	2.82%	2.83%
MEDICAL CALCULATIONS BASED ON:		
EMPLOYEE ENROLLMENT PPO 594		
EMPLOYEE ENROLLMENT HRA 854		
RETIREE ENROLLMENT (100)		
TOTAL ENROLLMENT 1448		

3(a)

Third Party Administrative Fee Renewal



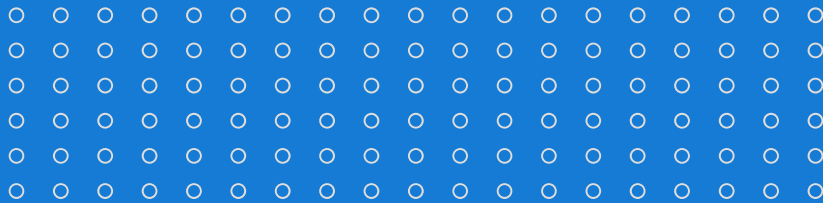
TPA:	Aetna 2023-2024	Aetna 2024-2025
Administration Fee Guarantees	3% increase Yr-4	3% increase Yr-5
Third Party Network / Claim Negotiation	NAP \$3.75 PEPM capped at \$100,000 annually	NAP \$3.75 PEPM capped at \$100,000 annually
Subrogation	30% of recovery	30% of recovery
Allowances / Credits	\$125,000 annual Wellness allowance, \$25,000 Communications allowance	\$125,000 annual Wellness allowance, \$25,000 Communications allowance
Notes	OA AS \$39.05 HRA \$42.19	OA AS \$40.22 HRA \$43.46

3(b) PBM AWP Discount and Rebate Summary



TPA / PBM	Aetna 2023-2024	Aetna 2024-2025
Pharmacy Benefit Manager	CVS	CVS
Start Up Costs	n/a	n/a
Administration Fee	\$0.00	\$0.00
Dispensing Fee		
Retail	\$0.70	\$0.60
Mail Order	\$0.00	\$0.00
Average Drug Costs		
Brand Retail	AWP -19.50%	AWP -20.00%
Brand Retail 90	AWP -25.00%	AWP -20.00%
Brand Mail	AWP -25.00%	AWP -20.00%
Generic Retail	AWP -84.50%	AWP -85.50%
Generic Retail 90	AWP -88.50%	AWP -91.30%
Generic Mail	AWP -88.50%	AWP -91.30%
Specialty	AWP - 21.25%	AWP - 21.75%
Drug Utilization Review	Included	Included
Prior Authorizations		
Non-Clinical	Included	Included
Clinical	Included	Included
Formulary Rebates (Minimum)	Pass Through	Pass Through
Per Retail Brand	\$372.89	\$418.97
Per Retail 90 Brand	\$954.38	\$1,072.33
Per Mail Brand	\$954.38	\$1,072.33
Per Specialty	\$3,427.37	\$3,699.72
Retail 90 Program	Included	Included
Pharmacy Discounts Guaranteed	Yes	Yes

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Renewal Recommendations



2024 – 2025 Medical / PBM Recommendation



Medical – Aetna

It is recommended to renew the Third Party Administrative services contract with Aetna. Aetna's renewal includes a rate guarantee and a \$125,000 wellness allowance and \$25,000 communication allowance for each year in the contract.

Prescription Benefit Manager – Aetna/CVS

It is recommended to renew the current prescription contract with Aetna/CVS. Aetna's renewal includes a rate guarantee with increased AWP discount and Rebate guarantees.

Thank You!

