

# **y**aetna®

An Aetna Renewal
Presented to

# **Brazoria County**

Annual Renewal Rating: October 01, 2025 through September 30, 2026
Plan Sponsor Numbers: 838904



Yolanda Rico-Pyron 750 West John Carpenter Way Irving, TX 75039 Phone: 832-423-8241

Email: Rico-PyronY@Aetna.com

March 10, 2025

Brazoria County Holly Fox 237 E. Locust, Suite 203 Angleton, TX 77515

Dear Holly:

Brian Donohue 151 Farmington Avenue Hartford, CT 06156 Phone: 860-273-6820

Email: DonohueB@aetna.com

Thank you for trusting us to continue to provide your health benefit during the past year. Enclosed is your medical renewal for the October 1, 2025 contract period.

As your partner, we will continue to help you deliver cost savings and offer the right health experiences for every member, on every journey – one that's seamless, easy to access and where you want us to be. Through our unrivaled touchpoints and innovative solutions, we're **creating better health, together**.

#### This renewal includes the following exhibits and changes:

Outlined below are highlights of the changes to your plan(s) and the information presented in the renewal package.

- Fee Schedule
  - Your medical fees will not change.

Additional Bundle up Discounts may be available if you purchase additional coverages with us.

- We've proposed a Fee Credit, refer to the Fee Credit letter for additional information.
- Medical Programs and Services and Allowances
  - Your NSA claim administration fee effective October 1, 2025 will be \$90. The NSA claim administration fee will increase
    at each annual renewal and apply to NSA eligible claims paid on or after that renewal date. Refer to the NSA Payment
    Practices in our Caveats for information on our payment practices for NSA eligible claims.
- Caveats
- Performance Guarantee(s)

We've included performance guarantee(s) as part of this renewal. Refer to the Guarantee Summary for additional information.

Please review the additional important information found at the following URL. This information is incorporated by reference into this package and considered part of your Agreement. This quote is subject to all the terms and conditions set forth in this URL. In the event that any information contained herein conflicts or is inconsistent with the information in the Underwriting Disclosure Document, the information in your Renewal Package prevails.

 $\frac{https://www.aetna.com/content/dam/aetna/pdfs/aetnacom/legal-notices/documents/large-group-and-public-labor-self-funded-medical-underwriting-disclosures-as-of-05-01-2024.pdf$ 

For the best implementation experience, please notify your Account Team of changes to your plan design, programs and services no later than August 1, 2025. Some programs and services require additional notification prior to effective date for successful implementation. Please discuss with your Account Team for program specific implementation lead times. We will strive to implement these changes on a timely basis.

This renewal package is effective for the contract period beginning October 1, 2025 and is part of your multi-year Guarantee
Period extending through September 30, 2026.
If there are no changes impacting this renewal as outlined in your Caveats, the fees will remain in effect through September 30, 2026. This

If there are no changes impacting this renewal as outlined in your Caveats, the fees will remain in effect through September 30, 2026. This renewal package beginning with the ASC Fees is considered an amendment to your existing Agreement. Continuance of your benefit plan a payment of fees constitutes acceptance of this renewal. Please contact your Account Manager by July 1, 2025 to ensure they are able to address your questions prior to implementing your renewal.		
Sincerely,		
Yolanda Rico-Pyron Account Executive	Brian Donohue Ld Dir,Underwriting	

Why Aetna? Effective Date: October 01, 2025

We're more than products and programs. We offer a health care experience that's more caring, more connected and closer to home. With a holistic approach we join members on their personal health journey, removing barriers along the way. And we work proactively to help every member achieve their goals and stay on a path to better health.

Because you have unique needs we offer customized, tailored solutions. And we have a plan to take care of each of your employees, helping to increase engagement, improve outcomes and boost productivity.

We know health care can be overwhelming. So we work together with you to help make each member of your team a stronger individual. Stronger individuals lead to a stronger workforce. And when you have a stronger workforce, you can achieve stronger results.

You can learn more about Aetna here:

https://www.aetna.com/about-us.html

"Aetna" is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies.

The Aetna companies include:

Aetna Health Inc., Aetna Health of California Inc., Aetna Health of the Carolinas Inc., Aetna Health of Washington Inc., Aetna Health Insurance Company of Connecticut, Aetna Health Insurance Company of New York, Corporate Health Insurance Company; Aetna Life Insurance Company; Aetna Dental Inc.; and/or Aetna Dental of California Inc.; Aetna Health of Utah Inc.

Certain dental plans are available only for groups of a certain size in accordance with underwriting guidelines. Managed care plans may not cover all health care expenses. Contracts should be read carefully to determine which health care services are covered. While this material is believed to be accurate as of the print date, it is subject to change. For more specific information about the coverage details, including limitations, exclusions, and other plan requirements, please contact an Aetna representative.

Aetna has various programs for compensating producers (agents, brokers and consultants). If you would like information regarding compensation programs for which your producer is eligible, payments (if any) which Aetna has made to your producer, or other material relationships your producer may have with Aetna, you may contact your producer or your Aetna account representative. Information regarding Aetna's program compensating producers is also available at:

www.aetna.com

The information contained in this proposal is confidential and should not be shared with anyone other than your broker or benefit plan consultant.



#### **Contact Information/Assumptions**

 Account Manager:
 Yolanda Rico-Pyron

 Email:
 Rico-PyronY@Aetna.com

 Telephone:
 832-423-8241

SIC Code: 8322 Mem/EE Ratio: 1.89

Administrative Service Fees Effective Date: October 01, 2025 End Date: September 30, 2026

		Current	Proposed	
Guarantee Period Effective Date		October 01, 2024	October 01, 2025	
Fee Basis		Mature	Mature	
Medical Fees as Billed (PEPM)*	Estimated Enrollment	Current	Proposed	% Change
OA Aetna Select	591	\$40.22	\$40.22	0.0%
AHF-OA Aetna Select	868	\$43.46	\$43.46	0.0%
Plan Year Service Fees	1,459	\$737,920	\$737,920	0.0%
Service Fee Summary (Plan Year)		Current	Proposed	% Change
Fee Credit*		\$0	(\$61,493)	
Total Fees (incl Discounts, Credits, Broker Comp, Other Chrgs)		\$737,920	\$676,426	

#### \*Clarifications

- PEPM is defined as Per Employee Per Month
- Please see Programs and Services for additional information. Some services may come at additional cost to the fees shown above
- Broker Compensation, if applicable, is subject to customer approval.
- · Any Plan Year costs are based on the Estimated Enrollment and subject to change based on actual enrollment.

#### Fee Credit

We have included an administrative service fee credit. You agree to pay us the total amount of the fee credit issued if you terminate your medical plan(s) or any of the additional product(s) quoted (if applicable) prior to the end of the multi-year Guarantee Period. Your fee credit may be used for any month in 2025 if you agree to renew for 2025 early. Otherwise you may use it during your normal policy period starting in October 2025. Refer to your fee credit letter for specific details.

#### We are offering you a fee credit which will save you \$61,493.\*

We are offering you an administrative fee credit as shown in the chart below.

Administrative Fee Credit	Year 1	
Plan Year Effective Date	10/01/2025	
Fee Credit	1 month	
(Estimated Amount*)	\$61,493	

<sup>\*</sup>Savings are estimated for the Guarantee Period. The calculation is based on Year 1 expected enrollment and the PEPM administrative service fees.

The fee credit will be subject to the following provisions:

- Our self-funded medical Agreement will remain in effect for the duration of the Guarantee Period.
- You are required to make the medical fee payments in accordance with your Agreement.
- Standard termination provisions apply.
- All of the plan caveats as stated on the Caveats page in the final proposal are met.
- Any producer compensations will be excluded from the medical fee credit.
- Future renewals will be calculated based on the annualized medical fees before giving any effect to the medical fee credit.
- Contingent upon Aetna being the sole provider for all quoted lines of coverage.
- The Current Year fee credit is contingent upon renewal of your medical coverage with us for the Guarantee Period beginning October 1, 2025.

You agree to pay us the total amount of the fee credit issued for the Guarantee Period within 31 days of notice of non-compliance if any of the following occur:

- Any of the above provisions are not met
- You terminate the Agreement prior to the end of the Guarantee Period

The fees shown on the accompanying Fee Schedule will be billed every month of the Guarantee Period. The fee credit will be shown as a separate line item. When you accept our quote, the Fee Schedule will become part of your Agreement with us.

You may wish to consult with your legal advisors about any changes that you may need to make in the administration of your plan as a result of this credit consistent with your fiduciary obligations such as making adjustments to participant contributions.

Please sign and return to us by September 1, 2025 to indicate your acceptance of this offer.

Brian Donahue

Brian Donohue – Underwriting Director

Officer - Brazoria County

Programs and Services – Self-Funded	Effective Date: O	ctober 01, 202
Program Summary	OA Aetna Select	AHF-OA Aetna Select
Programs & Services Included in the Service Fee	<b>.</b>	
Mature Base Service Fee	\$40.22	\$43.46
General Administration		
Experienced Account Management Team	Included	Included
Designated billing, eligibility, plan set up, underwriting	Included	Included
Onsite Open Enrollment Meeting Preparation	Included	Included
Open Enrollment Marketing Material (non-customized)	Included	Included
ID Cards*	Included	Included
Review or draft plan documents	Included	Included
Summary of Benefits and Coverage (SBC)	Included	Included
Claim Fiduciary Option 4	Included	Included
External Review	Included	Included
Claim Administration	Included	Included
Plan Sponsor Liaison	Included	Included
Special Investigations / Zero Tolerance Fraud Unit	Included	Included
	iliciuded	iliciuded
Network Services		
Full National Reciprocity*	Included	Included
Institutes of Excellence™ *	Included	Included
Institutes of Quality® (IOQ) Network	Included	Included
Institutes of Quality® (IOQ) Benefit Differential*	Included	Included
Gene-Based, Cellular and other Innovative Therapies (GCIT®) network	Included	Included
National Medical Excellence Program®	Included	Included
Network access	Included	Included
Care Management		
Aetna Compassionate Care <sup>sм</sup>	Included	Included
Aetna One® Choice	Included	Included
Aetna Advice	Included	Included
Preventive Care Considerations (Electronic)	Included	Included
Utilization Management (Inpatient Precertification, Concurrent Review, Discharge		
Planning, Retrospective Review)	Included	Included
Member Resources		
Designated Service Center	Included	Included
Custom Provider Search (Standard basic custom site)	Included	Included
Member Website and Mobile Experience	Included	Included
MindCheck <sup>SM</sup>	Included	Included
Online Programs	Included	Included
Wellness		
24-Hour Nurse Line: 1-800# Only	Included	Included
Aetna Health Your Way™ Health Assessment and Digital Support	Included	Included
Aetna Health Your Way™ Plus (includes MedQuery and Personal Health Record)	Included	Included



Programs and Services – Self-Funded Ef	fective Date: O	ctober 01, 202
Program Summary	OA Aetna Select	AHF-OA Aetna Select
Allowances		
Communication Allowance	Included	Included
Wellness Allowance	Included	Included
Audit Allowance	Included	Included
Reporting and Integration		
Analytic Consultation from Plan Sponsor Insights (50 Hours)	Included	Included
ART Reports - New analytic reporting platform	Included	Included
Aetna Health Information Advantage™ (AHIA)	Included	Included
Monthly Financial Claim Detail Reports	Included	Included
Monthly Banking Reports	Included	Included
Monthly Universal File Feed Outbound (12 total reports)	Included	Included
Monthly 3rd Party Stop Loss Vendor Reports (12 total reports)	Included	Included
Behavioral Health		
Managed Behavioral Health	Included	Included
Behavioral Health Condition Management Program - Standard	Included	Included
Applied Behavior Analysis (ABA)	Included	Included
AbleTo Network - member cost share may apply	Included	Included
Aetna Discount Program		
at home products, fitness, hearing, LifeMart® shopping website, natural products and services, oral health care, vision, weight management	Included	Included
Total Fees	\$40.22	\$43.46



Brazoria County			
Programs and Services – Self-Funded Ef	fective Date: O	ctober 01, 2025	
Program Summary	OA Aetna Select	AHF-OA Aetna Select	
Programs & Services Included in the Claim Wire*			
No Surprises Act - Fees*			
No Surprises Act (NSA) claim administration fee (per NSA eligible claim)	\$90	\$90	
No Surprises Act (NSA) Independent Dispute Resolution (IDR) initial fee (per arbitration case)	Applicable fees are as set by law and passed through to the plan	Applicable fees are as set by law and passed through to the plan	
No Surprises Act (NSA) Independent Dispute Resolution (IDR) arbitration expenses (per arbitration case)	Applicable fees are as set by law and passed through to the plan	Applicable fees are as set by law and passed through to the plan	
Network Services			
Subrogation*	37.5% of savings	37.5% of savings	
Contracted Services* (Coordination of Benefits, Retro Terminations, Medical Bill and Hospital Bill Audits, Workers Compensation, DRG and Implant Audits)	37.5% of savings	37.5% of savings	
Claim and Code Review Program*	30.0% of savings	30.0% of savings	
National Advantage™ Program (NAP)*	We will retain 40% of savings (includes FCR, IBR)	We will retain 40% of savings (includes FCR, IBR)	
Care Management			
Transform Oncology (per engaged member, per month)*	\$79	\$79	
Wellness			
Aetna Back and Joint Care <sup>™</sup> (per engaged member, per year)*	Not to exceed an average of	Not to exceed an average of	



\$995

\$995

#### \*Additional Program Details

#### Claim Wire Billing, ID Cards, Subrogation, Contracted Services, Claim and Code Review

Details can be found in our UW Disclosure document located at the following URL:

https://www.aetna.com/content/dam/aetna/pdfs/aetnacom/legal-notices/documents/large-group-and-public-labor-self-funded-medical-underwriting-disclosures-as-of-05-01-2024.pdf

#### Claim and Code Review Program

This financial proposal includes enhancements that have been made to our claim and code review programs. Some of these capabilities were previously a component of our base fees, but this proposal assumes they will now instead be part of our standard shared savings arrangement.

#### No Surprises Act - Fees

The NSA claim administration fee will increase at each annual renewal and apply to NSA eligible claims paid on or after that renewal date. Refer to the NSA Payment Practices in our Caveats for information on our payment practices for NSA eligible claims.

#### No Surprises Act - IDR Fees

IDR fees are required by the NSA rules and are payable to the IDR entity. There is an initial fee to begin an arbitration, which applies to each case. There is also an additional fee for the arbitration expenses; the losing party within the dispute is liable for this fee. For batch cases, the NSA permits IDR entities to charge a different arbitration fee based on a set fee range and/or percentage of the batch fee. The fees are passed through (with no mark up by Aetna) to a customer based on the number of line items for their plan that were included in the batch case. The current NSA fees are set by federal agencies. Both the initial fee and the arbitration expense fee are subject to future adjustments by the agencies (and any such adjustments shall be applied to your plan).

#### Aetna Back and Joint Care™

This program combines Hinge Health's MSK digital exercise therapy and prevention programs with Aetna's Care Management resources and claims predictive analytics to create a multi-faceted program to address musculoskeletal (MSK) related needs. It is available for medically covered members 18 years and older.

#### Prevention:

• There is no fee for members enrolled in the prevention program.

#### Acute and Chronic Care:

- You will be charged \$250 for each engaged member's first session and \$50 for each subsequent session.
- The maximum amount billed per individual engaged member will be capped at \$1,750 per 365-day period, regardless of the number of programs or sessions utilized.
- The maximum average cost per member for your engaged members will be capped at \$995. Calculation of this maximum average will occur after the end of the program year.
- If your maximum average member program cost exceeds \$995, a reconciliation credit will be allocated and provided by Hinge Health.

#### **Full National Reciprocity**

Excludes some standalone Aetna Whole Health networks. Details are available upon request.

#### Institutes of Excellence™ (IOE)

This program includes a steerage component by educating members on the benefits of using an IOE designated facility. However, benefit differential steerage is not supported for IOE Infertility network.

#### Institutes of Quality® (IOQ) Benefit Differential

This buy-up option provides flexibility to tier benefits, offering different levels of co-insurance and shifting out of pocket costs to the member when IOQs are not utilized thus encouraging use of IOQs. Members will have a higher benefit when selecting care at a facility designated as an IOQ. It is this benefit differential enhancement for which we will apply a charge. Does not apply to Aetna Whole Health or Joint Ventures (including those offered as part of APCN Plus.)

#### National Advantage™ Program (including the Contracted Rates, Facility Charge Review and Itemized Bill Review Components)

NAP includes a Contracted Rates component and two optional components: Facility Charge Review (FCR) and Itemized Bill Review (IBR). In addition, some plans also elect Data isight (DiS) as their out-of-network plan rate for professional services. NAP's Contracted Rates component offers access to contracted rates for many medical claims from non-network providers (including claims for emergency services and claims by hospital-based specialists such as anesthesiologists and radiologists who do not contract with insurers) and ad hoc negotiations (when a contracted rate is not available). We retain a percentage of savings achieved through NAP, including savings achieved through FCR, IBR, and DiS, if elected. This NAP Fee is in addition to the per employee, per month administrative service fees.

#### Transform Oncology

Engagement begins upon the second two-way call with a Personal Navigator, regardless of timeframe. After one month without a two-way call with a Personal Navigator a member is no longer considered engaged. Reengagement occurs after the first two-way call with a Personal Navigator for a member that was previously engaged. The minimum duration for engagement-based billing is 2 months.

## National Advantage™ Program (NAP)

**Effective Date: October 01, 2025** 

Program Type	NAP	
NAP retained savings Charged through the claim wire. Not included in the billed Administrative Fees.	40%	
Facility Charge Review (FCR) Charged through the claim wire. Not included in billed Administrative Fees.	Standard	
Itemized Bill Review (IBR) Charged through the claim wire. Not included in billed Administrative Fee.	Included	
Maximum PEPM NAP fee*	\$3.75	
Plan Rate for Facility Services For plans that cover voluntary out-of- network services	Facility Charge Review	
Plan Rate for Professional Services For plans that cover voluntary out-of- network services	80th percentile of FAIR Health	

#### National Advantage™ Program (including the Contracted Rates, Facility Charge Review and Itemized Bill Review Components)

NAP includes a Contracted Rates component and two optional components: Facility Charge Review (FCR) and Itemized Bill Review (IBR). In addition, some plans also elect Data iSight (DiS) as their out-of-network plan rate for professional services. NAP's Contracted Rates component offers access to contracted rates for many medical claims from non-network providers (including claims for emergency services and claims by hospital-based specialists such as anesthesiologists and radiologists who do not contract with insurers) and ad hoc negotiations (when a contracted rate is not available).

We retain a percentage of savings achieved through NAP, including savings achieved through FCR, IBR, and DiS, if elected. This NAP Fee is in addition to the per employee, per month administrative service fees.

#### **Allowances - Self-Funded**

Effective Date: October 01, 2025

We are including allowance(s) for your Aetna plans applicable to each year of the Guarantee Period as outlined in the chart below. Allowance dollars must be used for your commercial Aetna medical plans and Aetna medical members.

Annual Allowance Type	Year 5
Plan Year Effective Date	10/01/2025
Communication	\$25,000
Wellness	\$125,000
Audit	\$35,000
Total	\$185,000

Annual allowance amounts may be adjusted if actual enrollment changes by 15 percent or more from our enrollment assumptions.

#### **Communication Allowance**

- The **Communication** allowance can be used to offset documented expenses applicable to the Guarantee Period(s) for which it is offered. Your allowance can be used for expenses associated with:
  - promoting our products, programs or services, such as, educational content and materials for enrollees or prospective enrollees
     communicating with our members.
- Your allowance(s) cannot be used to fund expenses related to the new carrier's contract should you terminate your contract with us
- Any expenses associated with the implementation, administration or communication of another carrier's plans, programs or services are also ineligible.

#### **Wellness and Audit Allowances**

- The **Wellness** allowance can be used to offset reasonable documented wellness-related programs or activities expenses incurred during the Guarantee Period(s). Wellness allowance expenses must be for wellness-related programs or activities that are reasonably designed to promote the health and well-being of Aetna members, or to educate Aetna members about healthy lifestyles and/or prevent disease. This means that there must be a connection to the health and well-being of the members, with a focus on preventative measures or healthy living (i.e., diet, exercise), not on acute care. Wellness programs and activities funded by allowance funds are not covered benefits under your Aetna plan.
- The Audit allowance can be used to offset reasonable documented expenses incurred from third-party vendors for auditing our medical claim adjudication and member eligibility. Expenses must be incurred during the Guarantee Period(s) for which it is offered.
- All allowance submissions, including those submitted by a third-party vendor, must comply with these conditions.

The above referenced fund(s) will be available after the effective date of each plan year. Only those expenses performed and billed by a third party are payable. Reimbursement for time and materials incurred directly by the plan sponsor (e.g., hours worked by the plan sponsor's own employees) are not eligible. Your normal business operation expenses, including employee salaries and overtime, are not eligible under the allowance. Our preferred method of payment is directly to the third-party vendor. We require submission of appropriate documentation detailing charges for the services provided by the vendor. Acceptable documentation includes, but is not limited to, detailed vendor invoices itemizing services provided, specific cost-elements and associated line-item charges.

On an exception basis, we can reimburse you directly provided you submit both the detailed invoice and receipt showing payment to the third-party vendor.

You should submit documentation within 60 days of the invoice date. We must receive all documentation no later than 60 days following the close of the plan year to be considered for reimbursement.

The allowance amounts indicated above for the following Allowance Type(s) are available for the years indicated in the chart. These allowances are forfeited at the end of each plan year if not fully utilized. There is no roll over of unused funds to the next policy year. Any unredeemed wellness incentives that may be offered through a "reward program" are forfeited at the end of each plan year.

- Communication
- Wellness
- Audit



Allowances - Self-Funded Effective Date: October 01, 2025

We assume the funding of any allowance dollars is either at the request of your Plan Administrator acting in its fiduciary capacity or for the exclusive benefit of your Plan. You are responsible for determining that your use of allowance dollars is appropriate and legally compliant. With respect to allowance dollars that are used in connection with a wellness program, you are responsible for ensuring that the program and any incentives/rewards comply with applicable laws, including limitations on maximum allowable incentives/rewards. We will pay any allowances in accordance with applicable law. We suggest you seek appropriate accounting and legal counsel for all payments to ensure they comply with applicable accounting principles and laws.

If you terminate your medical plan with us in whole or in part (defined as a 50 percent or greater membership reduction from the membership we assumed in this renewal) prior to the end of the multi-year Guarantee Period, you'll be responsible for remitting payment for any allowance amounts used. Payment is due to us within 31 days of the invoice.



Caveats - Self-Funded Effective Date: October 01, 2025

For the purposes of this document, Aetna may be referred to using "we", "our" or "us" and Brazoria County may be referred to using "you" or "vour".

Our renewal is illustrative and subject to change based upon underwriting review of the information listed and requested below. Any of the information listed below, which has not been provided may be required prior to final approval of sale.

If fees are adjusted, the caveats below will apply and be based on the new assumptions.

#### **Underwriting Caveats**

Your pricing considers all the products, programs and services you have with us and will be in effect for the full 12 months of the plan year. Pricing for some programs and services are amortized over a 12-month period. Therefore, fees will not be reduced if termination occurs prior to the end of the plan year. We also assume the renewal assumptions below remain consistent throughout the plan year. We require notice to properly terminate before the plan year ends in accordance with the Termination provision in your Agreement. Otherwise, you may be charged for the cost until that notice is met.

If any of the changes outlined below occur, we may adjust your Guaranteed Fees. If this happens, you'll have to pay any difference between the fees collected and the new fees calculated back to the start of the Guarantee Period. If you are not notified of the change in advance, such difference will be reconciled in the annual accounting for the Guarantee Period. If fees are adjusted, the caveats below will be based on the new assumptions.

During the Guarantee Period we may adjust your Guaranteed Fees if:

#### **Enrollment**

There is a 15 percent change in the total number of enrolled employees for all commercial medical products combined. Our renewal assumes coverage will not be extended to additional employee groups without review of supplemental census information and other underwriting information for appropriate financial review.

#### Member-to-Employee Ratio

The member-to-employee ratio changes by more than 15 percent from the 1.89 ratio assumed in this quote.

#### **Quoted Benefits and Administration**

A material change is initiated by you or by legislative or regulatory action which materially affects the cost of the plan. This includes, but is not limited to, changes impacting standard contract provisions, claim settlement practices, plan administration, plan benefits or changes to the programs and services we offer you.

#### National Advantage<sup>TM</sup> Program

You change or terminate the National Advantage<sup>TM</sup> Program (NAP), Facility Charge Review (FCR), Itemized Bill Review (IBR), or Data iSight<sup>TM</sup> (DiS) programs.

#### **Total Replacement**

Any of the quoted lines of coverage are offered with an additional carrier.

#### **Performance Guarantees**

If any of the conditions outlined above occur, then any performance guarantees may be changed or terminated based on the caveats outlined in those guarantee documents.

#### **Assumptions**

#### **Underwriting**

#### **Agreement Provisions**

Our quotation assumes our standard Agreement provisions and claim settlement practices apply unless otherwise stated.

#### **Participation**

A minimum of 150 enrolled employees is required to administer the proposed products on a self-funded basis.

#### **Plan Design**

This renewal is based on the current benefit plan designs, plus any noted deviations, subject to the terms of our Benefit Review document.

#### **Claim Fiduciary - Option 4**

Our renewal assumes we'll provide mandatory Level I (benefit review and determination of claims) and Level II (deciding appeals and final claims determination) appeals. We'll also write the letter to the member to communicate the appeal decision. We'll defend any lawsuit originating during or after completion of the first two levels of appeals. You'll act as claim fiduciary for all voluntary appeals after Level I and Level II appeals are exhausted. 03/10/2025

Caveats - Self-Funded Effective Date: October 01, 2025

#### **External Review**

We've included external review in our renewal. External review uses outside vendors who coordinate medical review through their network of outside physician reviewers.

#### Non-ERISA

For non-ERISA plan, the risk and responsibilities are different from those under ERISA plans, since the ERISA preemption and ERISA standard of performance do not apply. Our charge for non-ERISA plans must account for the additional liability risk as compared to known risks under an ERISA plan.

#### **Member Communications**

Pricing assumptions include direct communications access to Aetna membership through both ongoing Aetna Health communications and relevant ongoing included product/program specific communications. These communications can reduce member and plan costs by guiding in care navigation, managing chronic conditions, promoting preventive services, and more.

#### **Wellness Incentives and Rewards**

We offer several different wellness incentives and rewards programs that you may choose from to offer to your members. We, or our third-party vendors, will administer and distribute to your members any wellness incentives or rewards earned based on the programs selected under the direction and control of your plan. The wellness incentives and rewards earned through these programs may be taxable for your members. We will provide you with reporting which will identify members who have earned such wellness incentives or rewards. These reports will provide the data needed for any tax information reporting requirements that you determine are necessary.

With regard to these wellness incentives and rewards, you, as the Plan Sponsor have the following responsibilities:

- Ensure any incentives or rewards offered to your members comply with applicable law and any limitations imposed thereunder. This includes but is not limited to, the Health Insurance Portability Act (HIPAA), the Americans With Disabilities Act (ADA) and the Genetic Information Nondiscrimination Act (GINA).
- Distribute notices and/or obtain any authorizations required by law.
- Comply with all tax information reporting requirements regarding any wellness incentives or rewards earned through these programs (cash, cash equivalent, or other tangible property) and provided by us or our third-party vendor to your members
- Assume any and all liability for your noncompliance with any tax withholding or information reporting requirements.

You may wish to consult with your legal counsel or other advisors as to the proper tax treatment of such wellness incentives or rewards and to ensure that the incentives or rewards offered under your program comply with applicable law.

#### Mental Health/Substance Abuse Benefits

Our quotation assumes that mental health/substance abuse benefits are included.

#### **Prescription Drug Benefits**

Our quotation assumes that prescription drug benefits are excluded. Your Guaranteed Fees assume the following:

- Integration to support our care management program(s) is excluded
- Integration to support combined medical and pharmacy accumulators (deductibles and out-of-pocket maximums) is excluded
- Your existing benefit plans do not include combined medical and pharmacy accumulators (deductibles and out-of-pocket maximums). If you require combined accumulators, additional fees will apply.

Additional charges may apply if you change your Pharmacy Benefit Manager and/or change the number or frequency of pharmacy data feeds.

#### **Stop Loss Reporting**

Our quotation assumes stop loss coverage is not provided by Aetna and reporting to an external vendor is included.

- We've included 12 monthly reports. If your reporting requirements change, additional fees will apply.
- If you require third-party vendor Stop Loss reporting, additional fees may apply.
- The cost for 12 monthly reports is not included in your PEPM fees and is displayed on the Programs & Services exhibit.

#### Aetna HealthFund® (AHF)

Our quotation assumes that any Health Reimbursement Account (HRA) for our Aetna HealthFund® plan(s) is funded by you.



Caveats - Self-Funded Effective Date: October 01, 2025

#### **Additional Products, Programs and Services**

Costs for special services rendered that are not included or assumed in the pricing guarantee will be billed through the claim wire, on a single claim account, when applicable, to separately identify charges. Additional charges that are not collected through the claim wire during the year will either be direct-billed or reconciled in conjunction with the year-end accounting and may result in an adjustment to the final administration charge. For example, you will be subject to additional charges for customized communication materials, as well as costs associated with custom reporting, booklet and SPD printing, etc. The costs for these types of services will depend upon the actual services performed and will be determined at the time the service is requested.

#### **Billing Information**

#### **Advanced Notification of Fee Change**

We'll notify you of any off-anniversary fee change within 31 days of the fee change.

#### **Late Payment**

We reserve the right to assess a late payment charge at a 12 percent annual interest rate as follows:

- if you fail to pay plan benefit payments in accordance with the terms as outlined in your Master Service Agreement.
- if you fail to pay administrative service fees within 31 days of the due date.

We'll notify you of any changes in late payment interest rates. The late payment charges described in this section are without limitation to any other rights or remedies available to us under the Agreement or at law or in equity for failure to pay.

Incurred late wire interest charges will be added to a future wire request and collected through your claim wire billing account. Incurred late fee payment interest charges will be collected through the year-end accounting process.

#### **Producer Compensation**

The quoted fees don't include producer compensation.

#### **Claim and Member Services**

#### **Runoff Claims Processing**

Your administrative service fees are mature. The expenses associated with processing runoff claims following termination are covered for one year.

#### **Medical Service Center**

We've assumed that claim administration and member services for the quoted plans will be managed centrally by the Arlington, TX Service Center. Members will be able to reach the Member Service representatives Monday through Friday, from 8 a.m. to 6 p.m., CT.

#### **Reporting and Data Transfer**

#### **Aetna Intellectual Property**

Under the Agreement, you may have access to certain of Aetna's Plan Sponsor reporting systems. Aetna represents that it has either the ownership rights or the right to use all of the intellectual property used by Aetna in providing the Services under the Agreement ("Aetna IP"). Aetna will grant you, as the Plan Sponsor, a nonexclusive, non-assignable, royalty free, limited right to use certain of the Aetna IP for the purposes described in the Agreement. You agree not to modify, create derivative product from, copy, duplicate, decompile, dissemble, reverse engineer or otherwise attempt to perceive the source code from which any software component of the Aetna IP is compiled or interpreted. Nothing in the Agreement shall be deemed to grant any additional ownership rights in, or any right to assign, sublicense, sell, resell, lease, rent, or otherwise transfer or convey, the Aetna IP to you.

#### **Data Integration (Ongoing)**

Options and pricing for integrating claims data from an external vendor into one or more of our systems will vary depending on the scale of your integration needs.



Caveats - Self-Funded Effective Date: October 01, 2025

#### **Banking**

We've assumed that you provide funds through a bank initiated ACH wire transfer for drafts issued under the self-funded arrangement assumed in this renewal.

When claims have accumulated to more than \$20,000, a request will be sent to you and/or your bank requesting funds for the total claims from the previous day(s). For most customers, this will mean daily claim wire transfers. In addition, there will be a month end close out request on the first banking day of each subsequent month.

The proposed banking arrangement is subject to change based on results of a credit risk evaluation. We will complete an evaluation upon notification of sale.

We've assumed you'll use no more than three primary banking lines which are shared across all self-funded products, excluding Flexible Spending Account (FSAs). Additional wire lines and customized banking arrangements will result in an adjustment to the proposed pricing.

#### **Additional**

Please review the additional important information found at the following URL. This information is incorporated by reference into this package and considered part of your Agreement. This quote is subject to all the terms and conditions set forth in this URL. In the event that any information contained herein conflicts or is inconsistent with the information in the Underwriting Disclosure Document, the information in your package prevails.

https://www.aetna.com/content/dam/aetna/pdfs/aetnacom/legal-notices/documents/large-group-and-public-labor-self-funded-medical-underwriting-disclosures-as-of-05-01-2024.pdf

#### **Legislative and Regulatory Requirements**

#### Affordable Care Act (ACA) Taxes and Fees - Notice to Self-Funded Group Health Plan's Financial Liability

The Affordable Care Act (ACA) imposed Patient-Centered Outcome Research Trust Fund fee (PCORI) on the issuers of specified health insurance policies and plan sponsors of applicable self-insured health plans. The fee was set to end in 2019, but it was extended for 10 years through 2029. The fee applies to policy or plan years ending on or after October 1, 2012, and before October 1, 2029.

Any taxes or fees (assessments) related to the Affordable Care Act that apply to the self-insured health plans are your obligation. The Administrative Service Fee does not include any such liability or the remittance of the fees on your behalf.

#### **NSA Payment Practices**

The No Surprises Act (NSA) applies to certain out of network claims at participating facilities when the member doesn't have a choice or is unaware the provider is out of network. The law protects plan participants by limiting cost sharing to the preferred benefit level and prohibits balance billing by out of network providers. For NSA eligible claims, we will pay the out of network provider an initial payment amount. In most cases, the initial payment will be an amount equal to the qualifying payment amount as defined in NSA regulations (generally, the median contracted rate for a specific service in a geographic area). A provider may choose to go to independent dispute resolution (IDR) if the provider does not accept our payment as payment in full. During the IDR process, you authorize us to pay more than the qualified payment amount in order to reasonably settle the matter when it appears expedient to do so.

#### **Recovery of Overpayments**

Our process of recovering overpayments attempts to recoup money in the most accurate, effective, and cost-efficient manner.

When seeking recovery of overpayments from a provider, we have established the following process: If unable to recover the overpayment through other means, we may offset one or more future payments to that provider for services rendered to Plan Participants by an amount equal to the prior overpayment. We may reduce future payments to the provider (including payments made to that provider involving your or other health and welfare plans that are administered by us) by the amount of the overpayment, and we will credit the recovered amount to the plan that overpaid the provider. By entering into an agreement with us, you are agreeing that its right to recover overpayments shall be governed by this process and that it has no right to recover any specific overpayment unless otherwise provided for in the Agreement.



We believe that measuring the activities described below is an important indicator of how well we service your account, as such, we have included the following performance guarantee(s) as part of our proposed offering.

This information pertains to any performance guarantee(s) shown below, or for any additional guarantees which may be offered for the same Guarantee Period. Refer to the guarantee documents for additional conditions and details.

The performance guarantee(s) described herein will not apply if the Agreement is terminated prior to the end of the Guarantee Period. In addition, all included performance guarantee(s) are subject to enrollment requirements as outlined in the financial conditions of each included guarantee.

#### **Aggregate Maximum**

The maximum payout for all guarantees combined is 20 percent of the fees at risk based on the calculation as noted in the provisions below.

#### **General Guarantee Provisions**

- 1. Fees at risk are calculated at the year-end reconciliation, using the paid medical administrative service fees for employees covered under each guarantee for the Guarantee Period and excludes:
  - Allowance(s)
  - Any charges for services performed which are not included on the monthly administrative service fee bill
- 2. Results are estimated to be available at the end of the quarter noted below, following the close of the Guarantee Period:

#### **Second Quarter**

- Service Performance Guarantee
- Aetna Back and Joint Care ROI
- 3. If the guarantee(s) have not been met, we will either:
  - Provide reimbursement to you for the amount due, or
  - Reduce future administrative fee payment(s) by the amount due to you.
- 4. These guarantee(s) are considered an amendment to your existing services Agreement. Continuance of your benefit plan and payment of fees constitutes an acceptance of these guarantee(s).
- 5. We reserve the right to revise or remove these guarantee(s) if a material change to the plan is initiated by you or legislative or regulatory action which:
  - Impacts our standard claim adjudication process, member services functions, medical management or network management
  - Changes the products, programs and services we offer you
- 6. The guarantee(s) are considered met if:
  - You terminate participation in products, programs and services tied directly to guarantee(s), prior to the end of the Guarantee Period.
  - You terminate your Aetna medical plan in whole or in part (defined as 50 percent or greater membership reduction from the membership we assumed in this renewal) prior to the end of the Guarantee Period, September 30, 2026.
  - You fail to meet your obligations under the Agreement (for example, a submission of incomplete eligibility or failure to fund claim payments)



#### **Service Performance Guarantees**

We guarantee the administration of your medical and behavioral health product(s) in the following areas:

Performance Category	Minimum Standard	Maximum Fees at Risk
Implementation		
Implementation	Average score of 3.0	2.00%
ID Card Production & Distribution	97% within 15 days	1.00%
Account Management		
Overall Account Management	Average score of 3.0	3.00%
Claim Administration		
Turnaround Time (TAT)	14 days for 90.0%	2.00%
Financial Accuracy	99.0%	2.00%
Total Claim Accuracy	95.0%	2.00%
Member Satisfaction		
Member Satisfaction	80.0%	2.00%
Member Services		
Average Speed of Answer (ASA)	30 seconds	2.50%
Abandonment Rate	2.0%	2.50%
First Call Resolution (FCR)	90.0%	1.00%
Total		20.00%

## Aetna Back and Joint Care ROI Guarantee

Guaranteed Medical Metric	Guaranteed Target	Fees at Risk
Back and Joint ROI	1.5:1	\$995 per engaged member

## Medical Service Guarantees

Effective Date: October 01, 2025

## Guarantee Period: October 1, 2025 through September 30, 2026 Fees at Risk: 20.0%

We guarantee the administration of your medical and behavioral health product(s) in the following areas:

Category	Guarantee	Fees at Risk	Criteria
Implementation			
	An average score of 3.0 on the Implementation Evaluation Tool survey(s). Each question has a rating scale of 1 to 5 (1 = lowest, 5 = highest).		
Implementation	The results of the surveys are used to facilitate a discussion between you, your Implementation Manager and your Account Team regarding the results achieved and opportunities for improvement.  The implementation period begins at the initial implementation meeting and runs through the implementation sign-off.  If the Implementation Evaluation Tool is not completed and returned within 30 business days of receipt, it is assumed that the service provided to you is satisfactory and the guarantee is deemed met.	Mutually agreed upon adjustment if the final evaluation score falls below a 3.0, (meaning that service levels have not improved), up to a maximum of 2.0%.	Measurement basis Customer specific  Measurement period Annually  Reporting period Annually
Open Enrollment ID Card Production & Distribution	97% of Open Enrollment ID cards will be produced and mailed within 15 business days following the receipt of complete, accurate and viable electronic enrollment files.	0.20% for each full business day that we fail to produce and mail ID cards within 15 business days, up to a maximum of 1.0%.	Measurement basis Customer specific  Measurement period Annually  Reporting period Annually

Media	ral Sei	vice G	uaran	tees

Effective Date: October 01, 2025

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An average score of 3.0 on the semi-annual surveys for on-going account management, financial, eligibility, drafting and benefit administration. The average is based on 24 questions with a rating scale of 1 to 5 (1 = lowest, 5 = highest).

Overall Account Management

The results of the surveys are used to facilitate a discussion between you and your Account Team regarding the results achieved and opportunities for improvement.

If the online surveys are not completed within 15 business days of receipt, it is assumed that the service provided to you is satisfactory and the guarantee is deemed met.

Mutually agreed upon adjustment if the final evaluation score falls below a 3.0, (meaning that service levels have not improved), up to a maximum of 3.0%.

Measurement basis
Customer specific

Measurement period
Annually

Reporting period
Annually

#### **Claim Administration**

14 calendar days for 90.0% of the processed claims on a cumulative basis.

Turnaround Time (TAT)

Financial Accuracy

We measure TAT from the claimant's viewpoint; that is, from the date the claim is received in the service center to the date that it is processed (paid, denied or pended). TAT excludes those claims identified as rework.

Weekends and holidays are included in

0.40% for each full day that the TAT exceeds 14 calendar days for 90.0% of the processed claims, up to a maximum of 2.0%.

Customer specific: ≥ 3,000 enrolled members Site Level: < 3,000 enrolled members

Measurement period
Annually

Measurement basis

Reporting period

Quarterly

99.0%

turnaround time.

Financial accuracy is measured using industry accepted stratified audit methodology. The results are determined by calculating the financial accuracy for a subset of claims (a stratum). We extrapolate the results based on the size of the population and combine them with the extrapolated results of the other strata. Each overpayment and underpayment is considered an error; they do not offset each other. Financial accuracy includes both manual and auto adjudicated claims.

0.40% for each full 1.0% that financial accuracy drops below 99.0%, up to a maximum of 2.0%.

Measurement basis
Unit(s) processing your
claims (all customers' claims
handled in that unit, not just
your plan's claims)

Measurement period
Annually

Reporting period

Quarterly

<u>Dollars Paid Correctly</u> Total Dollars Paid

95.0%

Medical Service Gua	arantees	Effective	Date: October 01, 2025
Total Claim Accuracy	Total claim accuracy is measured using industry accepted stratified audit methodology. We extrapolate the results based on the size of the population and combine them with the extrapolated results of the other strata.	0.40% for each full 1.0% that total claim accuracy drops below 95.0%, up to a maximum of 2.0%.	Measurement basis Unit(s) processing your claims (all customers' claims handled in that unit, not just your plan's claims)
Total claim Accuracy	Accuracy in each stratum (a subset of the claim population) is calculated by:		Measurement period Annually
	Number of claims processed correctly  Total number of claims audited		Reporting period Quarterly
Member Satisfaction			
	Positive response rate of 80.0% or higher on the following question "please rate your overall satisfaction with Aetna".	0.40% for each full 1.0% that the member satisfaction response rate falls below 80.0%, up to a maximum of 2.0%.	Measurement basis Book of business
Member Satisfaction	The survey assumes a 5-point scale with the top 3 responses viewed as positive. The survey is based on a statistically valid, randomly selected sample of actively enrolled members		Measurement period Annually
	aged 18-64. Interviews are conducted on a continuous basis throughout the year.		Reporting period Quarterly

03/10/2025

Proprietary

Medical Service Guarantees		Effective Date: October 01, 2025		
Member Services				
	30 seconds			
Average Speed of Answer (ASA)	ASA is the amount of time that elapses between the time a call is received into the telephone system and the time a Customer Service Professional (CSP) responds to the call. The result is calculated as follows:  Sum of all waiting times (in seconds) for all calls answered by the queue	0.50% for each full second that the ASA exceeds 30 seconds, up	Measurement basis Phone skill(s) providing your customer service  Measurement period Annually	
	Number of incoming calls answered	to a maximum of 2.50%.	7.1111.00.117	
	ASA measures the average speed of answer for		Reporting period  Quarterly	
	all call answered. Interactive Voice Response (IVR) system calls are not included in the measurement of ASA.			
	2.0%		Measurement basis	
	2.0%	0.50% for each full 1.0%	Phone skill(s) providing your customer service	
	The result is calculated as follows:	that the average		
Abandonment Rate		abandonment rate	Measurement period	
	Total number of calls abandoned	exceeds 2.0%, up to a maximum of 2.50%.	Annually	
	Number of calls accepted into the skill(s)		Reporting period  Quarterly	
	90.0%		,	
First Call Resolution (FCR)	We define the first call resolution rate as	0.20% for each full 1.0% that the first call resolution rate falls below 90.0%, up to a maximum of 1.00%.	Measurement basis Accountable unit or the business segment level that services your plan in effect at the time of the member's call	
	percentage of member calls resolved on the first call.		Measurement period Annually	



Reporting period

Quarterly

#### **Medical Service Guarantees**

**Effective Date: October 01, 2025** 

#### **General Guarantee Provisions**

- For purposes of the performance guarantees, the term "Business Day" is defined as Aetna's normal business hours on any day other than a Saturday or Sunday or a day on which Aetna is closed for general business purposes.
- These guarantees do not apply to third party benefit administrators contracted by Aetna.
- This offer does not contemplate significant changes in volume of claims and calls that may occur with novel conditions or circumstances affecting broad populations that place a significant strain on the health care system and/or your plan(s). These conditions include but are not limited to COVID-19. We reserve the right to adjust the terms and factors of this guarantee in response to these conditions and/or circumstances if necessary.
- In the event there is an outage or when experiencing peak volumes, calls may be transferred to other Aetna call centers. This guarantee may not apply, and a payment may not be made if results are not achieved due to severe weather events which directly or indirectly impact performance during the Guarantee Period.
- If we process runoff claims from a prior carrier or administrator, the performance guarantees described in this document (other than Account Management Guarantees) will begin 3 months after the Guarantee Period effective date.
- If we process runoff claims upon termination of the Agreement, the Turnaround Time, Financial Accuracy, and/or Total Claim Accuracy performance guarantee(s) will not apply to runoff claims.



## Guarantee Period: October 01, 2025 through September 30, 2026 Guaranteed ROI: 1.5:1

Aetna is providing this Back and Joint Care ROI Guarantee on the Chronic Program on Hinge Health's behalf. This guarantee does not include the Prevention and Acute programs. We have no legal or other responsibility for meeting this ROI guarantee and/or any payments due to you for missing the guarantee. If the guarantee is missed and you are due any payment from Hinge Health, we agree to reasonably help you in settling any related payment issues that may arise with Hinge Health.

#### **Guarantee:**

Hinge Health guarantees that the projected savings associated with the Chronic Program, also known as the Core Digital Care Program, of the Aetna Back and Joint Care program will be equal to one and a half (1.5) times the Guarantee Period administrative service fee of \$995 per engaged member.

Cost savings are assessed based on the reduction of pain as measured by the visual analog scale (VAS), before and after participating in the Hinge Health intensive 12-week phase.

To achieve a 1.5:1 ROI, the following calculated value needs to equal one and a half times the cost of the program:

[((Pain at screening) - (Pain at 12 weeks) / (Pain at screening)) x 100] x \$71.09\* x number of participants = projected total cost saved

\*Based on Hinge Health's published clinical studies, the Chronic digital care pathway saves \$71.09 in Musculoskeletal (MSK) costs per participant per year for every 1 percent decrease in pain.

**Example:** By way of example, assume 1,000 participants go through the Chronic Program the total cost would be \$995,000 (1,000 participants multiplied by \$995). If the average pain reduction is 12% per participant, then the total program savings would equal  $(12 \times $71.09 \times 1,000) = $853,080$ . Thus the Program did not achieve the guaranteed ROI of 1.5:1.

#### **Payment and Measurement Criteria:**

If Hinge Health does not achieve a 1.5:1 ROI according to the metric above, you will receive a prorated refund up to 100 percent of the **Chronic Program** of the Aetna Back and Joint Care Guarantee Period administrative service fee.

**Example:** By way of example, based on the scenario described above the formula set forth would yield you a refund of \$426,280 (calculated by [(1,492,500 - \$853,080) / \$1,492,500]\*\$995,000 = \$426,280.

#### Conditions for the guarantee

We reserve the right to revise or remove the guarantee if any of the following conditions are not met.

- This guarantee requires a minimum of 50 participants engage in the Hinge Health Chronic Program by the end of the Guarantee Period.
- Member eligibility (complete, accurate and viable enrollment data; including member phone numbers) is fully loaded in our eligibility system at least 35 days prior to the effective date.

