## PURCHASING DEPARTMENT

Brazoria County Courthouse West Annex 451 N. Velasco St., Suite 100 Angleton, TX 77515 (979) 864-1825



SUSAN P. SERRANO, C.T.P.M., C.T.C.M.

Purchasing Director

February 12, 2024

Vernor Materials & Equipment Company, Inc. Attn: Mike Damian PO Box 967 Clute, TX 77531 Sent via Email: mike@vernor.com

Re: ITB# 21-33 Road Materials - Stabilizing Materials

Dear Mr. Damian:

The current term of ITB# 21-33 Road Materials - Stabilizing Materials expires on April 25, 2024, with an option to renew for another year upon approval by Commissioners' Court.

In order to help the Purchasing Department in making a recommendation to Commissioners' Court to renew the current contract or to advertise for a new invitation to bid, we need your input.

If you are in compliance with a renewal ITB# 21-33 Road Materials - Stabilizing Materials at reduced or current pricing, please sign as indicated at the bottom of this letter. Please include any price reductions on a separate sheet or on the current contract sheet. The current contract sheet can be found on the Brazoria County Purchasing website at http://brazoriacountytx.gov/departments/purchasing. Click on the link marked "Current Annual Contracts".

In the event that you are unable to renew at current or reduced pricing, please include any price increases, along with justification backup documentation, for review by the Purchasing Department. This will aid in determining a recommendation for rebid or renewal.

In the event that no changes are marked, or you fail to return this letter, Brazoria County shall assume that there are no product or pricing changes and a recommendation for renewal will be sent to Commissioners' Court with the current pricing.

Please return this letter, along with any price or product revisions, to Amanda Erickson at aerickson@brazoriacountytx.gov by March 19, 2024.

As always, your interest in Brazoria County is appreciated.

truly yours.

Serrano, CTPM, CTCM Brazoria County Purchasing Director

S. CIO Name & Title Eric Raymer

APPROVED for renewal with reduced pricing (include pricing)

APPROVED for renewal with current pricing

APPROVED for renewal with increased pricing (include pricing)

I do not wish to renew the current referenced contract(s)

2024



February 22, 2024

Amanda Erickson Administrative Assistant Purchasing Department Brazoria County, Texas

Ms. Erickson,

Vernor Material requests the following increases for charge rates on the contract ITB# 21-33 Road Materials -Stabilizing Materials with Brazoria County. These increases will apply from April 26, 2024 to April 27, 2025.

Item	Old Price	Ne	w Price
6% Cement Stabilized Sand	\$ 17.50	\$	19.25
8% Cement Stabilized Sand	\$ 19.50	\$	21.50
12% Cement Stabilized Sand	\$ 24.50	\$	26.75
3.5% Cement Stabilized Limestone	\$ 62.00	\$	63.00
6% Cement Stabilized Limestone	\$ 67.00	\$	68.00
6% Cement Stabilized Crushed Concrete	\$ 28.50	\$	37.00
12% Cement Stabilized Crushed Concrete	\$ 39.00	\$	43.00
Cement for Stabilization of Road Materials	\$ 270.00	\$	295.00
Reclaimed Cement for Stabilization of Road Materials	\$ 130.00	\$	150.00

Delivery charge remains: \$3.50 first mile, \$0.35 each additional mile.

These increases are necessary due to increased costs in fuel, labor, and materials that we have experienced in the past year. To document these increased costs, please see the attached vendor letters and inflation graph. We appreciate your consideration in this matter. If you need anything else, please let me know.

Regards,

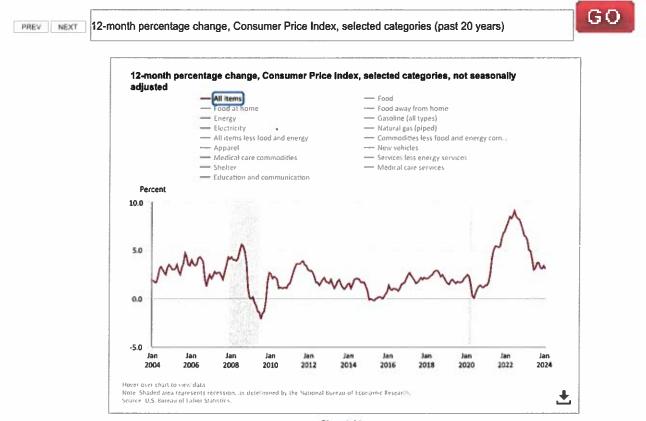
Doug Raymer Chief Information Officer Vernor Material & Equipment

Bureau of Labor Statistics > Data Tools > Charts and Applications > Charts for Economic News Releases

# Graphics for Economic News Releases

#### 12-month percentage change, Consumer Price Index, selected categories

Charts related to the latest "Consumer Price Index" news release | More chart cackages



Show table

U.S. BUREAU OF LABOR STATISTICS Division of Consumer Prices and Price Indexes Suite 3130 2 Massachusetts Avenue NE Washington, DC 20212-0001 Telephone:1-202-691-7000\_www.bis.gov/CPI\_Contact\_CPI

ITB#21-33 ROAD MATERIALS - STABILIZING	MATERIALS			
RENEWAL TERM: APRIL 26, 2023 - APRIL 25, 202	4	AMERICAN MATERIALS	CHERRY CRUSHED CONCRETE	VERNOR MATERIAL & EQUIPMENT
	Address	10126 CASH ROAD	4635 CR 418	545 WILSON RD
	City, State, Zip Phone	STAFFORD, TX 77477-4409 281-499-1551	HOUSTON, TX 77583 713-800-2157	FREEPORT, TX 77541 979-233-3366
	Contact Name	JERRY BERRY	KRISTI ESTRADA	MIKE DAMIAN
	Email Address	jberry@durwoodgreene.com	keifer.lenamond@cherrycompanies.com	mike@vernor.com
STABILIZING MATERIALS 5.1 LIME	COUNTY ID #	*PRICE INCREASE APPROVED 4/11/2023	*PRICE INCREASE APPROVED 4/11/2023	*PRICE INCREASE APPROVED 4/11/2023
5.1 LIME 5.1.1 Hydrated Lime		NO BID NO BID	NO BID NO BID	NO BID NO BID
5.1.2 Lime Slurry	6750	NO BID	NO BID	NO BID
*Chall consist of cond f	na offersion mette	5.2 CEMENT STABILIZED	SAND ing 10, stabilized with cement in proportions bid as to	fellesses
5.2.1 6% cement by weight	ree of foreign matte	Price per TON	*PRICE PER TON INCREASE APPROVED 4/11/2023	*PRICE PER TON INCREASE APPROVED 4/11/2023
Price per ton bidder's plant / siding loaded onto County trucks	6752	-	\$19.50	17.50 - 19.25 10%
Price per ton as delivered to jobsite:	6752		\$19.50	\$17.50
Hauling First Mile	7104		\$3.10	\$3.50
Hauling Each Additional Mile	7105		\$0.50	\$0.35
State Minimum truc	kload if required	-	15 Tons	14 Tons
5.2.2 8% cement by weight		Price per TON	*PRICE PER TON INCREASE APPROVED 4/11/2023	*PRICE PER TON INCREASE APPROVED 4/11/2023
Price per ton bidder's plant / siding loaded onto County trucks	6753	-	\$22.00	19.50- 21.50 10.26%
Price per ton as delivered to jobsite:	6753	-	\$22.00	\$19.50
Hauling First Mile Hauling Each Additional Mile	7106 7107	-	\$3.10 \$0.50	\$3.50 \$0.35
State Minimum truck		-	15 Tons	14 Tons
5.2.3. 12% cement by weight		Price per TON	*PRICE PER TON INCREASE APPROVED 4/11/2023	*PRICE PER TON INCREASE APPROVED 4/11/2023
Price per ton bidder's plant / siding loaded onto County trucks	6754	-	\$29.00	24.50 - 26.75 9.18%
Price per ton as delivered to jobsite:	6754	-	\$29.00	\$24.50
Hauling First Mile	7108	-	\$3.10	\$3.50
Hauling Each Additional Mile State Minimum truc	7109 kload if required	-	\$0.50 <b>15 Tons</b>	\$0.35 14 Tons
	5.	3 CEMENT STABILIZED BASE	-LIMESTONE	•
*Shall consist of a Portian	d cement treated ba	ase material, composed of new crushed li	mestone, cement, and water, mixed at a central mix	
5.3.1 3-1/2% cement by weight		Price per TON	*PRICE PER TON INCREASE APPROVED 4/11/2023	*PRICE PER TON INCREASE APPROVED 4/11/2023
Price per ton bidder's plant / siding loaded onto County trucks	0/5/	-	\$48.50	62.00 - 63.00 1.61%
Price per ton as delivered to jobsite: Hauling First Mile	6757 7114		\$48.50 \$3.10	\$62.00 \$3.50
Hauling Each Additional Mile	7114		\$0.50	\$0.35
State Minimum truc	-	-	15 Tons	14 Tons
5.3.2 6% cement by weight		Price per TON	*PRICE PER TON INCREASE APPROVED 4/11/2023	*PRICE PER TON INCREASE APPROVED 4/11/2023
Price per ton bidder's plant / siding loaded onto County trucks	6758	-	\$51.50	67.00 - <mark>68.00 1.49%</mark>
Price per ton as delivered to jobsite:	6758	-	\$51.50	\$67.00
Hauling First Mile Hauling Each Additional Mile	7116 7117	-	\$3.10 \$0.50	\$3.50
State Minimum truck			15 Tons	\$0.35 14 Tons
	5.4 CEMENT	STABILIZED RECLAIMED BASI	E-CRUSHED CONCRETE	
*Shall consist of	f a Portland cemer	nt treated reclaimed base material, cer	ment, and water, mixed at a central mixing plant	
5.4.1 6% cement by weight		Price per TON	*PRICE PER TON INCREASE APPROVED 4/11/2023	*PRICE PER TON INCREASE APPROVED 4/11/2023
Price per ton bidder's plant / siding loaded onto County trucks	6760	-	\$38.50	28.50 - 37.00 29.82%
Price per ton as delivered to jobsite: Hauling First Mile	6760	-	\$38.50	\$28.50
Hauling First Mile Hauling Each Additional Mile	7120 7121	-	\$3.10 \$0.50	\$3.50 \$0.35
State Minimum truck		-	15 Tons	14 Tons
5.4.2 12% cement by weight		Price per TON	*PRICE PER TON INCREASE	*PRICE PER TON INCREASE
Price per ton bidder's plant / siding loaded onto County	9205	Frice per ION	APPROVED 4/11/2023	APPROVED 4/11/2023 39.00 - 43.00 10.26%
trucks		-	\$45.50	
Price per ton as delivered to jobsite:	9205	-	\$45.50	\$39.00
Hauling First Mile Hauling Each Additional Mile	9206 9207	-	\$3.10 \$0.50	\$3.50 \$0.35
Hauling Each Additional Mile State Minimum truc		-	\$0.50 15 Tons	\$0.35
		5.5 FLY ASH - NO BID REC		14 1010
	5.6 L	IME-FLY ASH PLANT MIX - NO		
*Shall consist of potland compati Tune L ID		FOR STABILIZATION OF MAT	ERIALS (ROAD MIXED) ype trucks to jobsite anywhere in Brazoria County.	Price hid shall include distributor
Ghair consist or portialite cement, Type I, IP, or II	accordance with	Price per TON	Price per TON	*PRICE PER TON INCREASE
		ince per ion	Price per roll	APPROVED 4/11/2023
Price per ton as delivered to jobsite	6765	-		270-295.00 9.26%
Hauling First Mile	8199	-	-	\$3.50
Hauling Each Additional Mile	8200	-	-	\$0.35
Price per ton for Spreader Bar	6766	-	-	\$10.00

	<i>I</i> ATERIALS	AMERICAN MATERIALS	CHERRY CRUSHED CONCRETE	VERNOR MATERIAL &	
RENEWAL TERM: APRIL 26, 2023 - APRIL 25, 2024			CHERRY CRUSHED CONCRETE	EQUIPMENT	
State minimum truckload if required		-	-	24 Tons	
Price per ton bidder's plant / siding loaded onto County trucks	9727	-	-	270.00	
	5.8	8 ASPHALT STABILIZED BASE - Per TxDOT Item 292.4(A), G			
		*PRICE PER TON INCREASE APPROVED 4/11/2023	Price per TON	Price per TON	
Price per ton bidder's plant loaded onto County Trucks	6779	\$72.00	-	-	
Price per ton as delivered to jobsite	6779	\$72.00	-	-	
Hauling First Mile	7084	\$3.25	-	-	
Hauling Each Additional Mile	7085	\$0.20	-	-	
Price per ton in place	7086	-	-	-	
State minimum trucklo	oad if required	14 Tons	-	-	
Price per ton bidder's plant / siding loaded onto County				110.00	
trucks 5.9 RE		- CEMENT FOR STABILIZATION O			
trucks 5.9 RE	ECLAIMED C				
trucks 5.9 RE	ECLAIMED C	containing no toxic or hazardous compone	F MATERIALS (ROAD MIXED) nts other than crystalline silica, delivered in tanker-ty	pe trucks to jobsite anywher	
trucks 5.9 RE *Shall consist of reclaimed portland cement, Clas	ECLAIMED C ss A or Class H,	containing no toxic or hazardous compone Price per TON	F MATERIALS (ROAD MIXED) Ints other than crystalline slica, delivered in tanker-ty Price per TON	pe trucks to jobsite anywher Price per TON	
trucks 5.9 RE Shall consist of reclaimed portland cement. Clas Price per ton as delivered to jobsite	ECLAIMED C ss A or Class H, 6767	containing no toxic or hazardous compone Price per TON -	F MATERIALS (ROAD MIXED) Ints other than crystalline silica, delivered in tanker-ty Price per TON	pe trucks to jobsile anywher Price per TON 130 - 150.00 15.38%	
trucks 5.9 RE *Shall consist of reclaimed portland cement, Clas Price per ton as delivered to jobsite Hauling First Mile	ECLAIMED C ss A or Class H, 6767 8201	Price per TON	F MATERIALS (ROAD MIXED) Ints other than crystalline silica, delivered in tanker-ty Price per TON - -	pe trucks to jobsite anywher Price per TON 130 - 150.00 15.38% \$3.50	
trucks 5.9 RE *Shall consist of reclaimed portland cement, Class Price per ton as delivered to jobsite Hauling First Mile Hauling Each Additional Mile	ECLAIMED C ss A or Class H, 6767 8201 8202	Price per TON	F MATERIALS (ROAD MIXED) Ints other than crystalline silica, delivered in tanker-ty Price per TON - - - -	pe trucks to jobsite anywher Price per TON 130 - 150.00 15.38% \$3.50 \$0.35	
trucks 5.9 RE *Shall consist of reclaimed portland cement, Clas Price per ton as delivered to jobsite Hauling First Mile Hauling Each Additional Mile	ECLAIMED C ss A or Class H, 6767 8201 8202	Price per TON Price per TON Price per TON Price Der TON PLANT LOCATION S00 WARDSTREET ANGLETON 6	F MATERIALS (ROAD MIXED) Ints other than crystalline silica, delivered in tanker-ty Price per TON	pe trucks to jobsile anywher Price per TON 130 - 150.00 15.38% \$3.50 \$0.35 \$10.00 MILEAGE 14	
trucks 5.9 RE *Shall consist of reclaimed portland cement, Class Price per ton as delivered to jobsite Hauling First Mile Hauling Each Additional Mile	ECLAIMED C ss A or Class H, 6767 8201 8202	Price per TON Price per TON Price per TON Price per TON PLANT LOCATION S00 WARDSTREET ANGLETON 6 23	F MATERIALS (ROAD MIXED) Ints other than crystalline silica, delivered in tanker-ty Price per TON - - - - MILEAGE 26 14	Price per TON 130 - 150.00 15.38% \$3.50 \$0.35 \$10.00 MILEAGE 14 40	
trucks 5.9 RE *Shall consist of reclaimed portland cement, Clas Price per ton as delivered to jobsite Hauling First Mile Hauling Each Additional Mile	ECLAIMED C ss A or Class H, 6767 8201 8202	Price per TON Price per TON Price per TON PLANT LOCATION 500 WARDSTREET ANGLETON 6 23 3	F MATERIALS (ROAD MIXED) Ints other than crystalline silica, delivered in tanker-ty Price per TON	pe trucks to jobsite anywher Price per TON 130 - 150.00 15.38% \$3.50 \$0.35 \$10.00 MILEAGE 14 40 15	
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trucks 5.9 RE *Shall consist of reclaimed portland cement, Class Price per ton as delivered to jobsite Hauling First Mile Hauling Each Additional Mile	ECLAIMED C ss A or Class H, 6767 8201 8202	Price per TON           -           <	F MATERIALS (ROAD MIXED) Ints other than crystalline silica, delivered in tanker-ty Price per TON - - - MILEAGE 26 14 25 19 33 40 5 24	pe trucks to jobsite anywher Price per TON 130 - 150.00 15.38% \$3.50 \$0.35 \$10.00 MILEAGE 14 40 15 28 1 25 38 14	
trucks 5.9 RE *Shall consist of reclaimed portland cement, Class Price per ton as delivered to jobsite Hauling First Mile Hauling Each Additional Mile	ECLAIMED C ss A or Class H, 6767 8201 8202	Price per TON           -           -           -           -           -           -           PLANT LOCATION           500 WARDSTREET           ANGLETON           6           23           3           10           14           24           3           22	F MATERIALS (ROAD MIXED)  This other than crystalline silica, delivered in tanker-ty  Price per TON	Price per TON           Price per TON           130 - 150.00 15.38%           \$3.50           \$0.35           \$10.00           MILEAGE           14           40           15           28           1           25           38           14	
trucks 5.9 RE *Shall consist of reclaimed portland cement, Class Price per ton as delivered to jobsite Hauling First Mile Hauling Each Additional Mile	ECLAIMED C ss A or Class H, 6767 8201 8202	Price per TON           -           <	F MATERIALS (ROAD MIXED) Ints other than crystalline silica, delivered in tanker-ty Price per TON - - - MILEAGE 26 14 25 19 33 40 5 24	pe trucks to jobsite anywher Price per TON 130 - 150.00 15.38% \$3.50 \$0.35 \$10.00 MILEAGE 14 40 15 28 1 25 38 14	





April 10, 2023

Dear Valued Customer,

Thank you for your business and continued support of Alleyton Resource throughout the year. As we enter a robust construction season, we want to support your planning process for the remainder of 2023, along with your budgeting process as we look forward to 2024.

Alleyton Resource is announcing the following price increase effective July 1st, 2023.

#### Houston Area Sand & Gravel (All plants)

Sand Products \$1.00/ton

Gravel Products \$2.00/ton

#### Moore Bar- Rail Terminal (Rosenberg)

Clean Stone \$3.00/ton

Limestone Base \$3.00/ton

#### Austin Aggregates (Hays & Florence)

12% increase on all products.

Additionally, our next material increase will be implemented Jan 1<sup>st</sup>, 2024 and we will communicate further during the fall of 2023.

Purchase orders and supply agreements will be honored under the original terms and conditions.

We again thank you for your business and look forward to providing you with quality material and exceptional service in the future. Feel free to contact us with any questions.

Respectfully,

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low which

Jayson Zahradnik Area Aggregate Sales Manager

Robert MurffRyan MileyArea Aggregate Sales ManagerVP Aggregate Sales-South Region

7555 FM 762, Richmond, TX 77469 \* 281-238-1010 \* www.alleytonresource.net





October 13, 2023

Dear Valued Customer,

As always, we thank you for your continued business and support of Alleyton Resource. In an effort to support your planning and budgeting process for 2024, Alleyton Resource is announcing the following price increase for January 1<sup>st</sup>, 2024.

#### Houston Sand & Gravel (All plants)

Gravel Products \$2.00/ton

Sand Products \$1.00/ton

#### **Moore Bar- Rail Terminal**

Clean Stone \$3.00/ton

Limestone Base \$3.00/ton

#### Austin Aggregates (Hays & Florence)

12% increase on all products.

Additionally, we will announce an increase in the Spring which will be effective July 1st, 2024.

Purchase orders and contracts will be honored under the original terms and conditions.

Again, thank you for your business and we look forward to providing you with quality materials and exceptional service in the future. Feel free to contact us with any questions.

Respectfully,

had chiel

Chad Childs Sales Manager-Austin

Jayson Walnad if

Jayson Zahradnik Sales Manager-Houston

Ry Wily

Ryan Miley VP Aggregate Sales-South Region

7555 FM 762, Richmond, TX 77469 \* 281-238-1010 \* www.alleytonresource.net





VERNOR MATERIAL & EQUIP CO INC PO BOX 967 CLUTE, TX 77531

October 1, 2023

Dear Vulcan Customer,

Vulcan Materials thanks you for your business and stands committed to serving your construction materials needs. The success of your business is important to Vulcan and you can be assured our priority is to continue to supply quality materials and service. In an effort to assist you with your planning for 2024, please see timing and pricing guidance below.

<u>Effective January 1, 2024</u> Vulcan Materials will be increasing our prices as follows in the Houston Market:

Aggregate Products10%Hot Mix Asphalt Products5%

We will continue to honor pricing on all existing and ongoing purchase orders per the original terms of the order. As always, if you have any questions please contact your sales representative to discuss this pricing change. We thank you for your continued business and look forward to serving your construction materials needs in 2024.

Sincerely,

Paul Schaefer ' Area Sales Manager Houston Vulcan Materials Company

VP/GM South and Coastal Texas Vulcan Materials Company





Houston Aggregates District

October 1, 2023

To Our Valued Customer:

In an effort to assist in your planning and budgeting process, Martin Marietta is announcing a price increase effective January 1, 2024, for the following locations.

Houston Rail Yards	Price Increase Amount
Clean Stone	\$3.00/ton
SAC A Aggregate	\$3.75/ton
Gravel	\$2.00/ton
Limestone Base	\$3.00/ton
Sand	\$1.75/ton
Houston Recycle Yards	
Cement Treated Products	\$2.75/ton
Crushed Concrete	\$2.25/ton
Garwood & Liberty Ranch S&G	
Gravel	\$1.75/ton
Sand	\$1.25/ton
Beaumont Rail Yards	
Clean Stone	\$3.00/ton
SAC A Aggregate	\$3.75/ton
Limestone Base	\$3.00/ton
Cement Treated Products	\$3.50/ton
Sand	\$1.75/ton

Project quotations prior to January 1, 2024, will reflect current pricing but will expire 30 days beyond the date of issue. Quotations that are not accepted before this date will be subject to the increased pricing structure. All projects under contract prior to January 1, 2024, will continue to be invoiced in accordance with the original purchase order agreement. Please contact your Martin Marietta Sales representative with any questions.

As the market continues to evolve, Martin Marietta will work diligently to provide ample notice of an anticipated July 1, 2024, increase.

We thank you for your business and look forward to supplying your construction material needs.

Respectfully,

Marshall Thompson Vice President/General Manager Houston District Office: (281) 441-6805 Mobile: (214) 808-5089

Josh Bracke District Sales Manager Houston District Office: (281) 441-6814 Mobile: (210) 294-3373

Houston Aggregates District 2218 Northpark Dr, Suite 150, Kingwood, TX 77339 t. (281) 441-6814 www.martinmarietta.com



**Houston Aggregates District** 



April 6, 2023

**Dear Valued Customer:** 

To assist with your planning for the balance of 2023 and beyond, we are announcing the following price increases for products at the Houston and Beaumont rail yards, Garwood and Liberty Ranch Sand & Gravel quarries **effective July 1, 2023**:

Location	Price Increase Amount
Houston Rail Yards: All aggregate products	12%
Houston Recycle Yards: All aggregate products	12%
Garwood S&G: All aggregate products	12%
Liberty Ranch S&G: All aggregate products	12%
Beaumont Rail Yards: All aggregate products	12%

An additional material price increase will be implemented on January 1, 2024.

Project quotations prior to July 1, 2023 will reflect current pricing but will expire 30 days beyond the date of issue. Quotations that are not accepted before this date will be subject to the increased pricing structure. All projects under contract prior to July 1, 2023 will continue to be invoiced in accordance with the original purchase order agreement. Please contact your Martin Marietta Sales representative with any questions.

We value your business and look forward to working together.

Respectfully,

Marshall Thompson Vice President/General Manager Houston District Office: (281) 441-6805 Mobile: (214) 808-5089

Joh Bracke

Josh Bracke District Sales Manager Houston District Office: (281) 441-6814 Mobile: (210) 294-337

Houston District 2218 Northpark Dr, Suite 150, Kingwood, TX 77339 t. (281) 441-6814 www.martinmarietta.com





# **Heidelberg Materials**

Southwest Region - Aggregates 300 E. John Carpenter Freeway Irving, TX 75062 (972) 653-5500

October 23, 2023

To Our Valued Customer,

We would like to say thank you for your continued business. As always, our goal is to continue offering quality construction materials and best in class service.

As we plan for 2024, it has become apparent that continued demand will require significant investment into our plants and people to maintain service levels.

To that end, we are announcing a price increase that will be effective January 1, 2024, at all locations in the South Texas area. For project work, we will begin quoting these prices immediately. We will not be granting any pricing protection and these prices are firm.

Locations	Product	Increase Amount
All Houston Area Rail Terminals	All Limestone Products	\$2.50
Arena, Eagle Lake, & Sealy	Gravel	\$2.00
Arena, Eagle Lake, & Sealy	Sand	\$1.25

Heidelberg Materials values your business and appreciates the continuation of this partnership. If you have any questions, please contact your sales representative.

Sincerely,

CM

Justin Blandford Vice President of Sales

Sten Souther

Steve Southwell South Texas Sales Manager



RECEIVED NOV 0 9 2023

November 1, 2023

Vernor Materials 545 Wilson Road Freeport, Texas

### **Dear Valued Customer:**

Thank you for your business and continued loyalty over the past year. We believe that our success is dependent upon your ability to utilize our products and services daily.

Like you, CEMEX has seen costs continue to rise over the past several months. Increased costs for fuel, labor, raw materials, transportation, and maintenance have impacted our operations. In connection with these incremental costs, CEMEX will implement a \$2.00/ton price increase for our Houston aggregate terminals and other rail-served customers from the Balcones Quarry effective January 1, 2024. CEMEX will begin quoting these prices on our products immediately. Quotes less than 30 days old will be protected.

All existing fees and surcharges will remain in effect. All sales are subject to CEMEX Standard Terms and Conditions and will be subject to all applicable sales taxes. Credit sales are subject to approval and defined payment terms. All charges not paid in accordance with agreed terms will incur a service charge of 1% per month. For your convenience, payments can be made on-line using the convenient CEMEX GO platform. If you are not already a registered user, please contact your local sales representative for more information.

On behalf of the CEMEX team, we would like to thank you for your business and look forward to a continued successful relationship.

Respectfully,

Andy Batsell

Andy Batsell Vice President of Aggregate Sales CEMEX Construction Materials South, LLC