

RFP #24-58 Summary

Approval to renew with a price increase for “RFP #24-58 On-Site Employee Medical and Wellness Clinic Provider” to Concentra Health Services, Inc., of Addison, Texas for the second (2nd) year of a five (5) year contract, per the terms and conditions of the current contract which is set to expire on April 6, 2026 for an annual cost of \$897,782.00 as per the attached.

The 3% price increase for staffing rates reflects the rising employment-related costs. The estimated pass-through costs for the renewal term represents a billed at cost, without markup and will be based on utilization and operation needs throughout the year. Based on CPI and PPI reports, medical labor has increased ranging from 7.3% to 23%.

The initial pass-through costs when awarded the contract in the amount of \$72,353 were based on projected utilization. As the contract has more than 9 months of actual operating data, the renewal projections better reflect the operation’s true utilization and spend trends. The actual pass-through expenses incurred during the first 9 months calculate the average monthly cost and annualized that figure across a 12-month period. Based on that approach, Concentra projected annual pass-through costs at approximately \$118,754.96. Per Concentra, the County will only be billed for actual expenses incurred, passed at cost and without markup.