



SOPUS Products
P.O. Box 4427
Houston, TX 77210-4427

May 1, 2025

Dear Shell Contracted Distributor,

Effective June 1, 2025, Global Lubricants will be implementing a price increase of up to 5% on contracted finished lubricant products. This increase is being initiated in response to an increase in costs across Base Oils, Additives and Packaging. Please note:

- Orders received after the standard local order cutoff time on May 31, 2025, will receive the new pricing.
- Orders must be for standard customer pickup. The requested delivery date cannot exceed the normal lead time for any item on the order.

You will receive a full list of affected products and their revised prices via your Indirect Channel Account Manager. We thank you for your continued business and support.

Best regards,

A handwritten signature in black ink that reads "Bree Sandlin".

Bree Sandlin - North America Marketing GM