

## Niche Academy Legacy Library Uplift Fee 2025

1 message

Accounting Niche Academy <accounting@nicheacademy.com> To: Brazoria County Library System <invoices@brazoriacountytx.gov> Fri, Jan 24, 2025 at 2:31 PM

Dear Brazoria County Library System,

Since February 2020, the price of consumer goods has increased more than 20%, resulting in increased wage and benefit costs at Niche Academy. We value and invest in people. We also take our legacy pricing promise seriously and have upheld it over the last ten years by accepting lower margins and finding new efficiencies internally.

Legacy pricing has locked in your rate over the last so many years. In order to continue providing our customers innovation and value, starting July 1, 2025 we will implement a 5% uplift fee on your next renewal, and a 3-5% uplift fee on future renewals. For example:

- If your subscription renews on March 1, 2025, you won't see the 5% uplift fee until March 1, 2026.

- If your subscription renews on or after July 1, 2025, you can expect to see the 5% uplift on your renewal this year.

To be specific, Brazoria County Library System can expect their renewal rate to be \$5,500.00 for service starting May 6, 2025. Next year, your renewal will be \$5,775.00 for service starting May 6, 2026.

We know this change is unexpected and we hope this timeline gives you space for budget planning. The good news is, even with the start of an annual increase, your legacy status still affords you a **considerable** discount off current pricing.

Please feel free to reach out with any questions or concerns you may have. We look forward to a successful and ongoing working relationship.

All the best, Niche Academy

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